

## We know ink!

DONECK EUROFLEX S.A. is a medium-sized manufacturer of flexographic and gravure printing inks, active right across Europe. It currently employs approx. 150 staff at its headquarters in Grevenmacher, Luxembourg.

The company produces **solvent-based and water-based flexographic and gravure printing inks** which are primarily used to refine paper and foil packaging. It services various market sectors. The products' main areas of application are printing inks for flexible packaging, paper bags & wrapping paper, as well as cardboard boxes and napkins. This often also includes food packaging/items of daily use.

With its aim of ensuring high-quality customer and delivery service across Europe, DONECK EUROFLEX S.A. has in recent years built up the **DONECK NETWORK**, consisting of seven branches in Chile, Germany, England, Italy, Poland, Spain and Hungary. These companies collectively employ another 50 staff, and are responsible for local sales, technical customer service, some customised colour mixing, and distribution/logistics. The DONECK NETWORK supplies to over 20 countries.

Its European customers include packaging manufacturers of varying sizes, ranging from small owner-run businesses, to larger medium-sized businesses, to European packaging groups.

DONECK EUROFLEX S.A.'s history dates back to 1977, when Hans-Gerd Doneck took the plunge into self-employment after gaining many years of professional experience in Pluwig, Germany. Mr Doneck sold the company to the family of its present-day owners in 1991. Arndt Breitbach, who significantly built up the business from 1991 onwards, particularly from 1998 onwards, and provided important stimulation for growth, is today the majority owner. Since 2011, he has been supported in his role of managing partner by the second Managing Director for Sales, Edgar Becker, who has also been with the company for many years. The constant growth saw a modern printing ink factory established in Grevenmacher, Luxembourg in 1998. The ever increasing sales meant expansion was soon necessary: a production plant for environmentally friendly water-based inks was added onto the existing building in 2003, providing space for production, as well as new warehousing, shipping and laboratory facilities. This is where the entire first stage of production takes place, and a large part of all products distributed by the DONECK NETWORK are manufactured.

With its know-how, flexibility, dedicated and competent staff, and state-of-the-art production equipment, the company ensures high quality in its products and services. This includes:

- Innovative product development
- Quality and environmentally conscious product manufacturing
- High supply capability and adherence to deadlines
- Extensive consulting and support

DONECK NETWORK earned approx. € 63 million in sales in the 2018 financial year, and continues to grow. Across Europe, it is now the largest independent manufacturer of these products. Its aim is to ensure the company remains autonomous for the long term through permanent growth, while still preserving the flexibility and responsiveness of a medium-sized business through a streamlined structure.

DONECK EUROFLEX S.A.'s integrated management system allows the company to ensure, through systematic, documented and controllable processes, a consistent product and service quality catering to customer requirements, while also upholding the necessary safety, environmental, hygiene and sustainability standards. It is based on the aim of permanent and continuous improvement in all areas. Our company policy forms an appropriate framework for formulating objectives in the areas of safety, quality, environment, sustainability and hygiene.

DONECK EUROFLEX S.A. has boasted an EN ISO 9001-certified quality management system since as early as 2001. In 2010, the integrated management system was certified under EN 14001 (environment) and OHSAS 18001 (occupational health and safety). Certification under hygiene standard DIN EN 22000 is planned for 2015. The company policy is also geared around the ISO 26000 standard (corporate responsibility) when it comes to sustainability.